



Thank you to the
Organic Farmers Association
for supporting this survey.



**ORGANIC FARMERS
ASSOCIATION**

2021 NYS Dairy Producer Survey

Confidentiality: Your personal information is safe with us. We won't share any identifying information about you or your business. The information you share in this survey will be viewed by NOFA-NY staff so that we can better advocate on your behalf. We will use the results of the survey to help inform NOFA-NY efforts and will share overall summary results (not individual responses) with members and partners.

- If you prefer to answer this survey via phone, please call Katie Baildon at 315.988.4000 ext. 507.
- If you prefer to answer online, please do so at www.surveymonkey.com/r/organicdairy

Whichever method you choose, please only respond once.

1. What milk handler(s) do you have contracts or cooperative agreements with?

- Byrne Dairy
- Dairy Farmers of America
- Horizon Organic (Danone)
- Maple Hill
- Organic Valley
- Stonyfield
- Upstate Niagara
- Other _____

2. What cooperatives are you a member of?

- Agri-Mark
- CROPP Cooperative, Organic Valley
- Dairy Farmers of America
- National Farmers Organization
- Upstate Niagara
- Other _____

3. What's the status of your contract(s) or cooperative agreement(s)?

- Active, no change in status in 2021
(if selected, please jump to question 7)
- Received a new contract or identified a new buyer in 2021
(if selected, please jump to question 7)
- Received a non-renewal notice or other notice of contract termination in 2021
(If selected please continue to question 4)

4. What plans do you have after your current contract ends? Please share any alternatives you are considering:

5. Has the New York State Department of Agriculture and Markets been in contact with you? If yes, please share what support they have provided including whether or not they have connected you to a new buyer:

6. If applicable, have you signed the one-year contract with Horizon/Danone?

- Yes
- No

7. County where your farm is located:

Responses to this question will help us identify areas impacted by contract terminations. Overall answers may be shared but in a way so that your farm will not be identifiable.



8. How many pounds of organic milk does your farm ship annually?

9. How many cows do you milk?

10. What equipment is used to pick up your milk?

Tractor-trailer

10-wheeler

Other _____

11. How often is your milk picked up?

12. What is the lowest amount of your pick-up?

13. What is the highest amount of your pick-up?

14. What is your annual average for protein?

15. What is your annual average for butterfat?

**16. Do you have plans to expand your operation?
If yes, please share your plans:**

17. Are you interested in processing your own milk?

Yes

No

Unsure

If yes, please elaborate on your interests and needs:

18. What is the greatest challenge you face as a milk production operation?

**19. Do you have any suggestions on how the dairy industry could be improved in NYS?
And/or what is your vision for the NYS dairy industry in the future?**

20. Is there anything else that we should know?

Optional: If you'd like to be engaged in any conversations that happen around dairy contracts in the coming months, please share your details:

_____ →

Your Name: _____

Email: _____

Phone: _____

Business Name: _____

Thank you for filling out this survey to inform NOFA-NY's response to this vital issue. Please return the survey to NOFA-NY using the enclosed return-addressed stamped envelope. We will share highlights from this survey with NOFA-NY members. If you have any questions about this survey or would like to share additional ideas and insights, please contact Katie Baidon at kbaidon@nofany.org or **315.988.4000 ext. 507**.